Dear Placement Team,

We are looking forward to hire MBA/PGDBA, Engineering and other graduate students. We are looking for immediate joiners but open to future prospects as well. Please go through the company profile & job description as mentioned below:

**Company Brief:**
**Jaro Education** is one of the leading education service provider catering to the needs of working professionals by offering them varied choices in management programs through online and offline mode. With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **9 years** we have enrolled more than **1,25,000** working professionals for Online MBA program.

- **Group turnover of 58 crores – 17 crs profit**
- **Employee Strength – 500+ across India**
- **13 Offices** across India

Website: [www.jaroeducation.com](http://www.jaroeducation.com)

**Academic Partners:**
- IIM-Ahemdabad
- IBM
- SAAS
- Welingkar Institute of Management – Mumbai
- Alliance University – Bangalore
- iFEEL – Lonavala (Full time B-school)
- Guru Nanak Institute of Management Studies– Mumbai
- DY Patil, Pune
- LATMU
Kindly note that we are hiring for the below mentioned profiles:

1) **Designation: Career Development Executive**
   **Eligibility:** MBA / MMS / PGDM – Marketing / International Business

**Job Description:** (70% indoor sales calling & 30% outdoor sales meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives)

**Remuneration details:**

<table>
<thead>
<tr>
<th>Locations</th>
<th>Mumbai</th>
<th>Pune, Bangalore, Gurgaon, Noida</th>
<th>Hyderabad</th>
<th>Chennai, Cochin(Kochi)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fixed Component</td>
<td>Rs.42000</td>
<td>Rs.36,000</td>
<td>Rs.32,000</td>
<td>Rs.30,000</td>
</tr>
<tr>
<td>Daily Travel Reimbursements</td>
<td>Rs.3,000</td>
<td>Rs.3,000</td>
<td>Rs.3,000</td>
<td>Rs.3,000</td>
</tr>
<tr>
<td>Monthly Incentives*</td>
<td>Rs.15,000</td>
<td>Rs.15,000</td>
<td>Rs.15,000</td>
<td>Rs.15,000</td>
</tr>
<tr>
<td>Performance cum Continuity Bonus</td>
<td>Rs.2,500</td>
<td>Rs.2,500</td>
<td>Rs.2,500</td>
<td>Rs.2,500</td>
</tr>
<tr>
<td><strong>Total amount per month</strong></td>
<td>Rs.62,500</td>
<td>Rs.56,500</td>
<td>Rs.52,500</td>
<td>Rs.50,500</td>
</tr>
<tr>
<td><strong>Components (in Rs. per annum)</strong></td>
<td>Rs.750000</td>
<td>Rs.6,78,000</td>
<td>Rs.6,30,000</td>
<td>Rs.6,06,000</td>
</tr>
</tbody>
</table>

2) **Designation: Career Development Officer**

**Eligibility:** B.Com/BBA/BMS/BE/B.Tech-any stream

**Job Description:** (70% indoor sales calling & 30% outdoor sales meetings)

- Achieving enrolment targets (End to End Sales).
- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives)

**Remuneration details:**

<table>
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<th>Hyderabad</th>
<th>Chennai, Cochin(Kochi)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fixed Component</strong></td>
<td>Rs.32,000</td>
<td>Rs.28,000</td>
<td>Rs.26,000</td>
<td>Rs.25,000</td>
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<tr>
<td>Daily Travel Reimbursements</td>
<td>Rs.3,000</td>
<td>Rs.3,000</td>
<td>Rs.3,000</td>
<td>Rs.3,000</td>
</tr>
<tr>
<td>Monthly Incentives</td>
<td>Rs.10,000</td>
<td>Rs.10,000</td>
<td>Rs.10,000</td>
<td>Rs.10,000</td>
</tr>
<tr>
<td>Performance cum Continuity Bonus</td>
<td>Rs.2,000</td>
<td>Rs.2,000</td>
<td>Rs.2,000</td>
<td>Rs.2,000</td>
</tr>
<tr>
<td><strong>Total amount per month</strong></td>
<td>Rs.47,000</td>
<td>Rs.43,000</td>
<td>Rs.41,000</td>
<td>Rs.40,000</td>
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<tr>
<td><strong>Components (in Rs. per annum)</strong></td>
<td>Rs.5,64,000</td>
<td>Rs.5,16,000</td>
<td>Rs.4,92,000</td>
<td>Rs.4,80,000</td>
</tr>
</tbody>
</table>

3) **Designation: Management Interns**

**Desired candidate Profile:**
- MBA/PGDM – 2020 passout
- Candidates wanting to take Marketing as their 2nd year Specialization
- Good Communication skills

**Job Description:**

- Lead generation through cold calling.
- Meeting & Counselling prospective students (mostly working executives in various industries)

**Stipend:** Rs.10,000 per month

**Location:** Mumbai (Chembur, Goregaon, Dadar, Thane), Pune, Gurgaon, Noida, Bangalore, Hyderabad, Chennai & Cochin

**Please feel free to contact the undersigned, should you require any further information / clarification.**

It would be great if you could help me with the basic details of the registrations that come across which should include the below mentioned:

- Name/Number/Mail-ID/MBA/BBA/Bcom/Engg-Specialization-maintained in an excel format.

Thanks & Regards,
Manisha Puri
Human Resource
Email Id - manisha.p@jaro.in
Contact no-8291037028